European Investment Bank
Support to Blue Economy

Batumi
15 September 2017

EIB Support to Blue Economy

1 EIB at a Glance

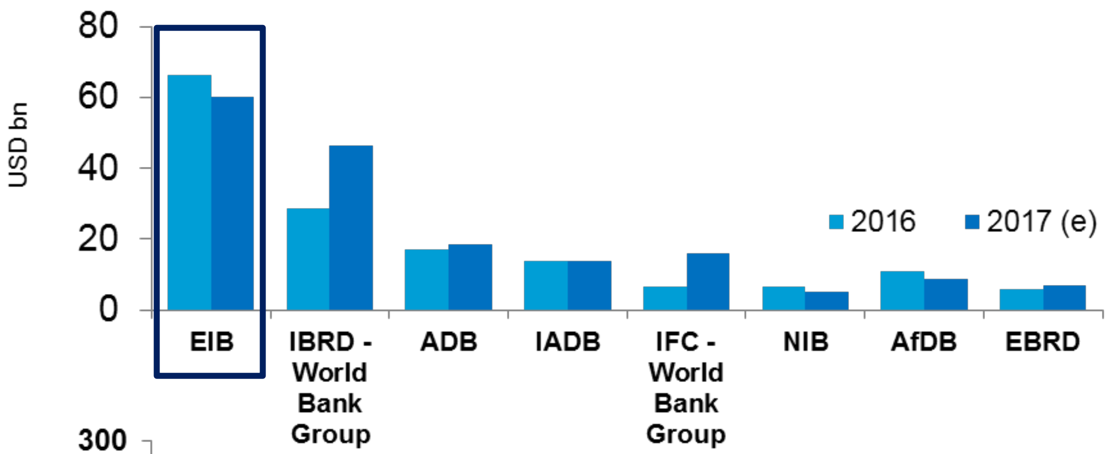
Maritime Transport Projects

SME Support

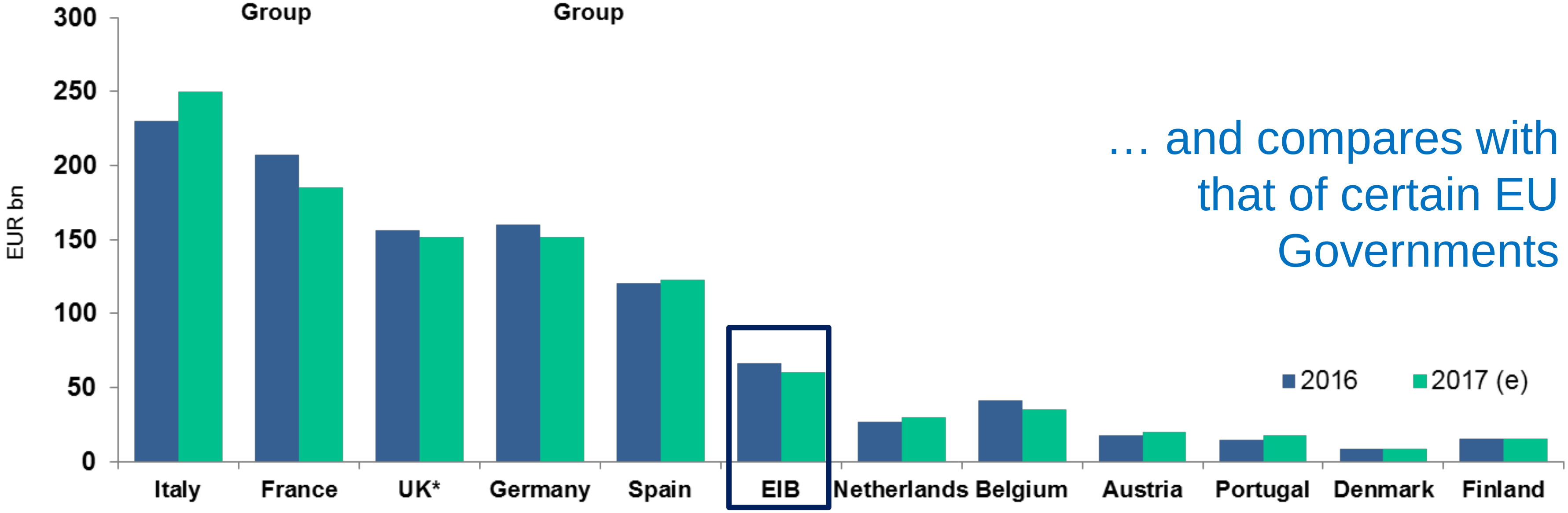
The EIB: the EU bank

- Natural financing partner for the EU institutions since 1958
- Largest multilateral lender and borrower in the world
- Shareholders: 28 EU Member States
- HQ in Luxembourg with 44 local offices
- Around 3000 staff (finance professionals, engineers, sector economists and socio-environmental experts)
- Around 450 projects each year in over 160 countries
- AAA-rated by the three major rating agencies

Scale of Bonds Issuance



Volume of issuance is larger than all other major supranational banks …

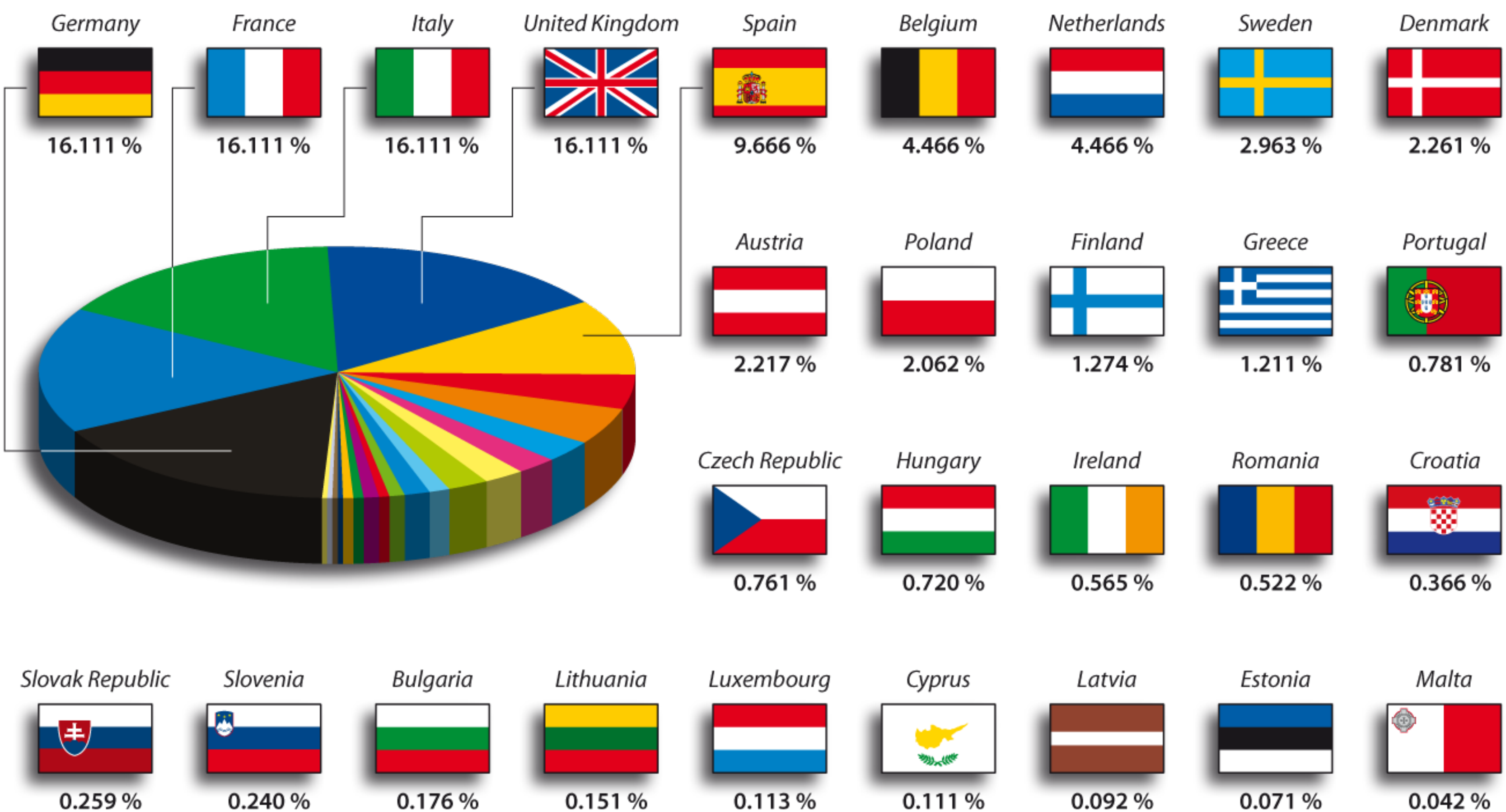


… and compares with that of certain EU Governments

*Gross financing requirement for FY2015-16 / 2016-17
**Fiscal years from 1 July to 30 June
Source: Barclays research/ best efforts estimates as of 25 January 2017
Data collated from a mixture of official reports and bond market analysis systems such as Dealogic

European Investment Bank The EU bank

The EIB Capital Breakdown



Our Priorities in 2016

Environment

EUR 16.9bn

Infrastructure

EUR 19.7bn

Innovation

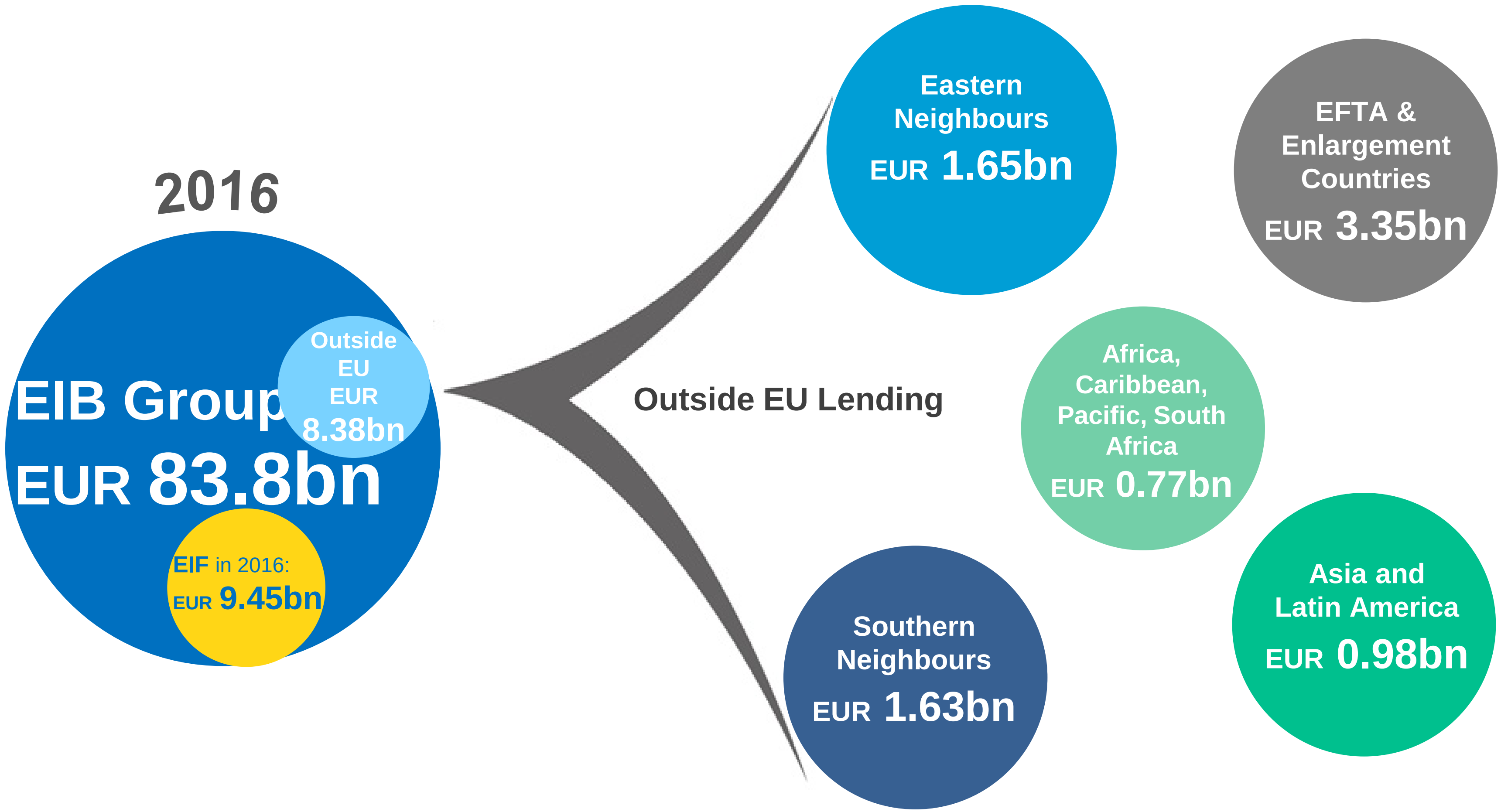
EUR 13.5bn

SMEs

EUR 33.6bn

EIB Group Activity Outside EU

- The EIB finances projects in some **140 non-EU countries**
- EIB lending outside the EU accounts for some **10%** of its global activity

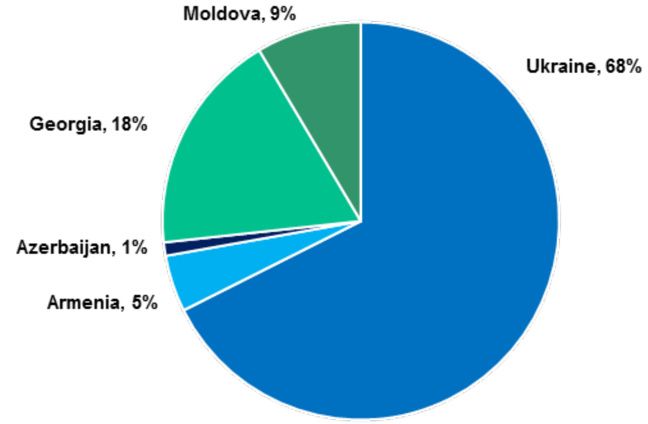


Eastern Partnership Portfolio

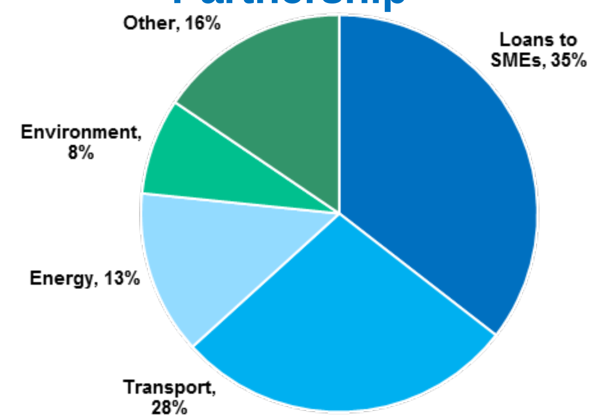
Eastern Partnership Portfolio
2010 - 2016
EUR 7.0bn

2016 EUR 1.65bn

EIB Investments per Country in Eastern Partnership



EIB Investments per Sectors in Eastern Partnership



EIB Support to Blue Economy

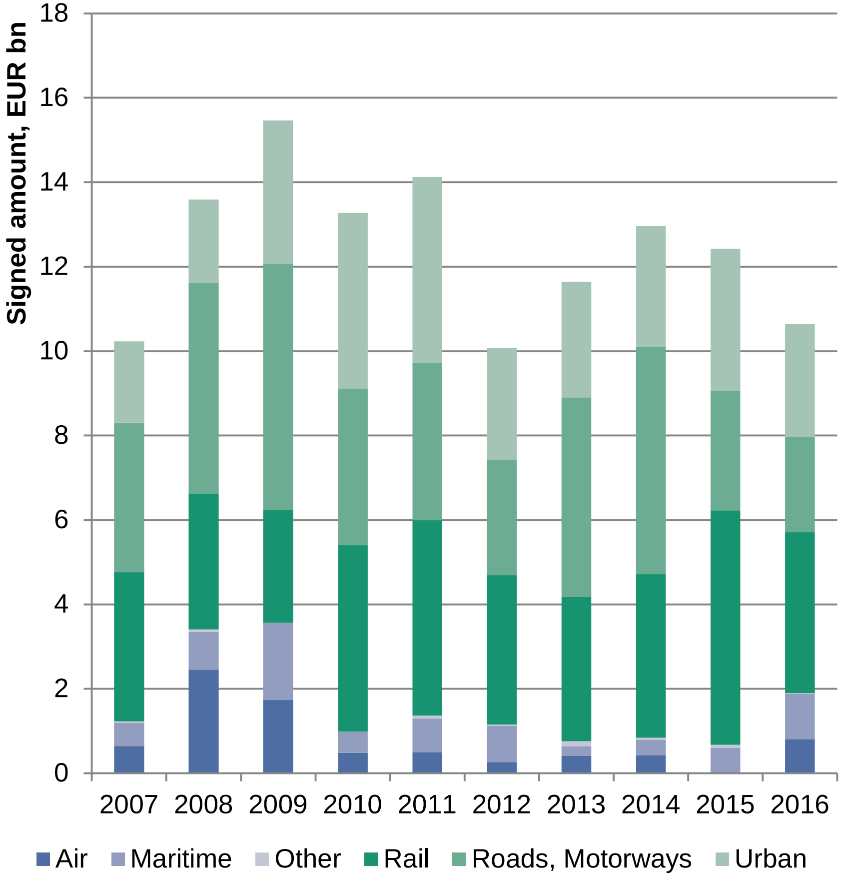
EIB at a Glance

2 Maritime Transport Projects

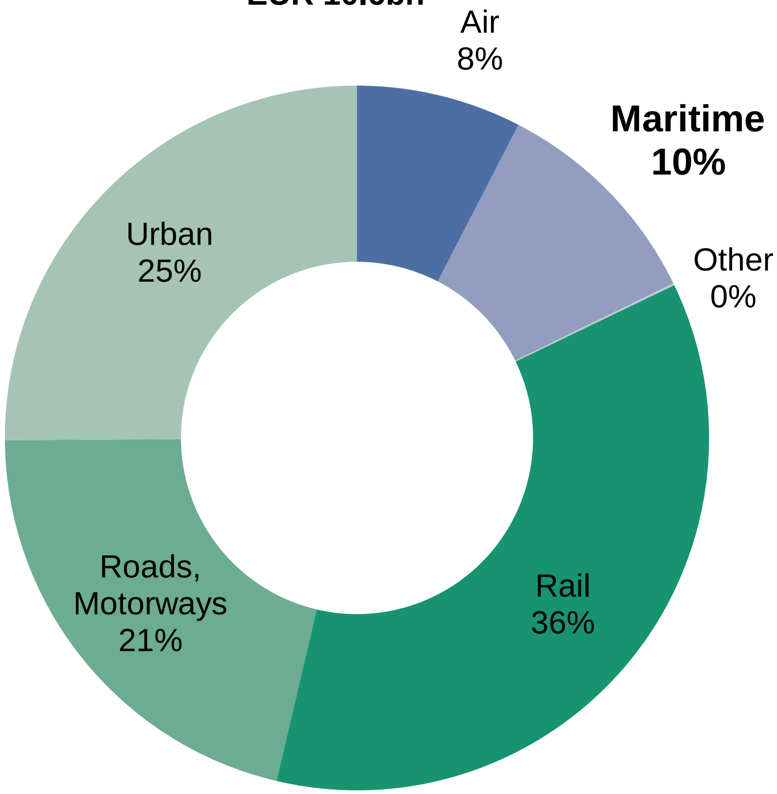
SME Support

EIB Support to Transport

Transport operations signed in EU Member States (2007-2016)
EUR 124bn



Transport operations signed in EU Member States (2016)
EUR 10.6bn

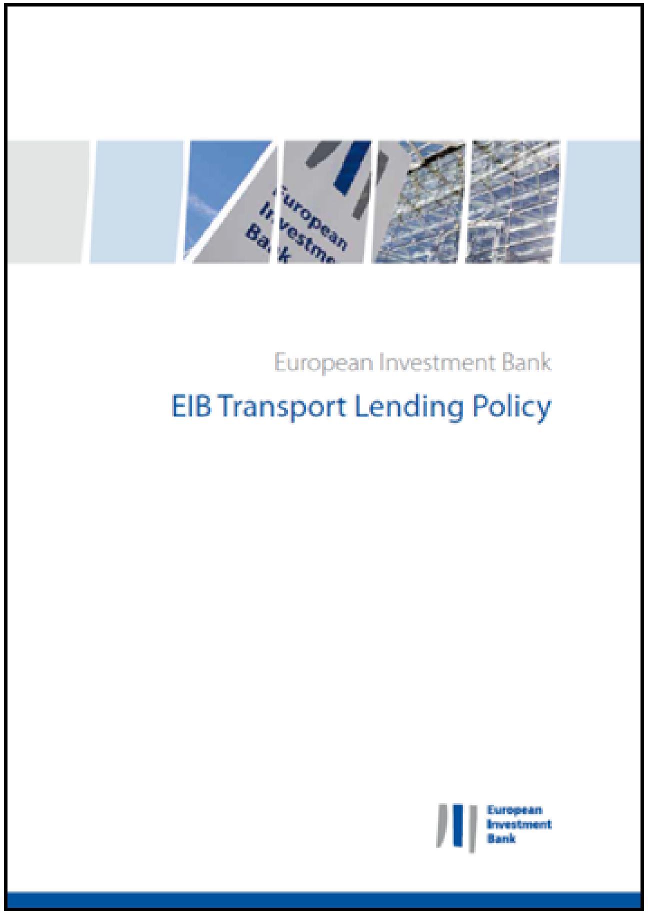


Recent EIB lending (signed operations) some EUR 70bn per year.
On average, transport projects have constituted some **15%-20% of total lending**.

EIB Transport Lending Policy

- published in 2011
- Purpose: provide information regarding project eligibility and appraisal
- http://www.eib.org/attachments/strategies/transport_lending_policy_en.pdf

- EIB seeks to focus on activities likely to have the greatest impact on furthering **EU policy goals**
- Priority to technologies and infrastructures with the objective of developing a **more efficient and sustainable European transport system**:
  - Further use of renewable sources
  - Contributing to reducing oil dependency
  - Enhancing competitiveness of the European industry



Eligible Maritime Projects I

- **Existing ports** - rehabilitation/expansion of common user infrastructure
  - Breakwater, access channel, maritime locks, capital dredging, navigation aids, quay walls, etc.
  - Environmental compliance components
  - LNG Bunkering infrastructure
- **Development of new terminals**
  - Basic terminal infrastructure by a port authority
  - Superstructure and equipment by a terminal operator
- **Development of new ports**

Eligible Maritime Projects II

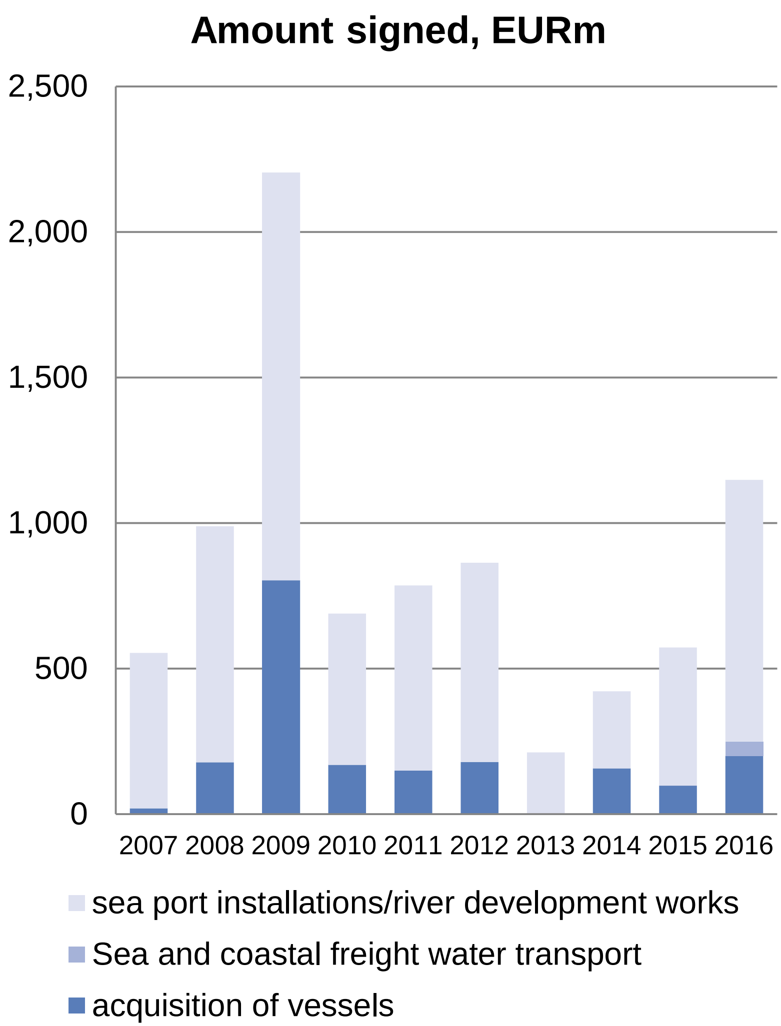
- **Inland Waterways projects**
  - Locks, capital dredging, quay walls, etc.
- **Improvement of hinterland transport connections**
- **New vessels, retrofitting and vessel R&D**
  - EU flagged and operating on routes originating or ending in a EU country
  - Vessels operating on SSS routes aimed at modal shift
  - Replacement of older, less energy efficient or more polluting vessels
  - Retrofitting: scrubbers, LNG engines
- **Climate Adaptation projects**

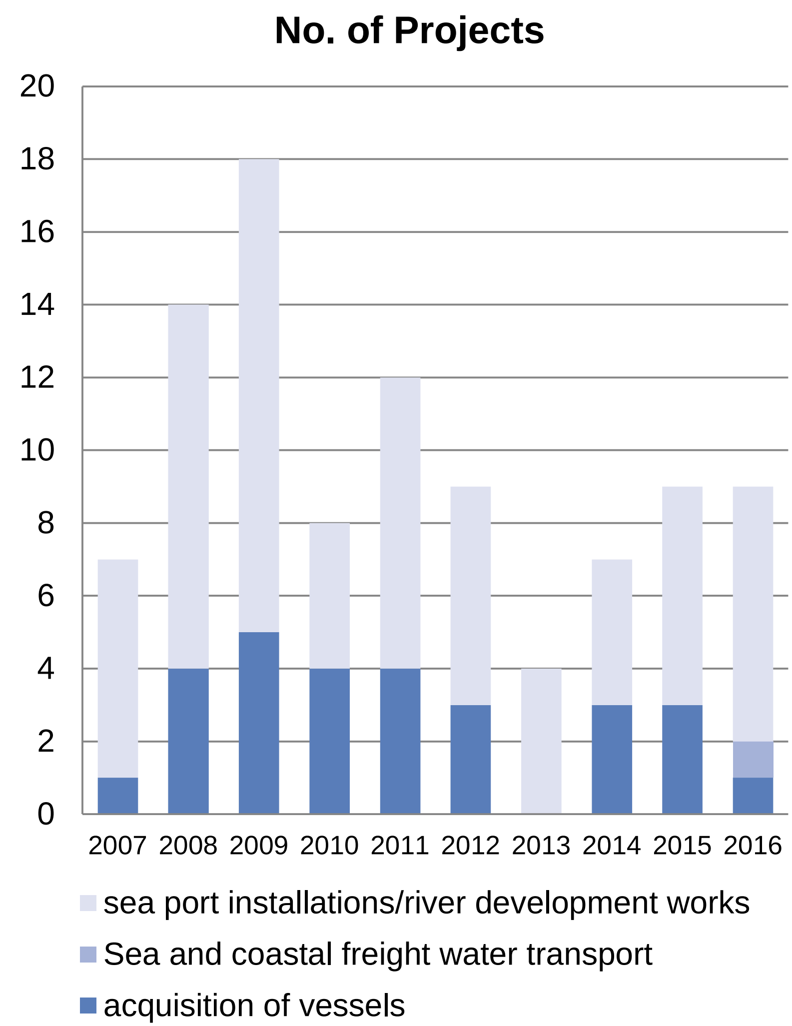
EIB Shipping Projects Lending

General requirements

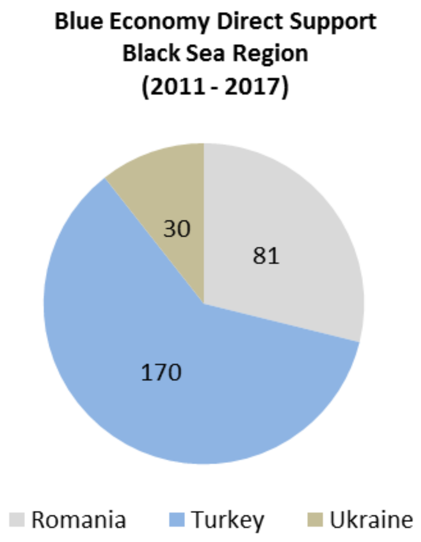
- All shipping financed by EIB under EU eligibility should have an EU flag to ensure compliance with European safety, operating and environmental norms
- Bank financed vessels are to operate to or from an EU port
- All shipping projects will adhere to all EU and IMO safety and environmental rules and regulations with regard to the construction and operation of vessels
- For projects involving the expansion of the deep-sea fleet, the project implementation will result in an overall improvement of the shipping line environmental performance

EIB Maritime Lending (2007-2016)



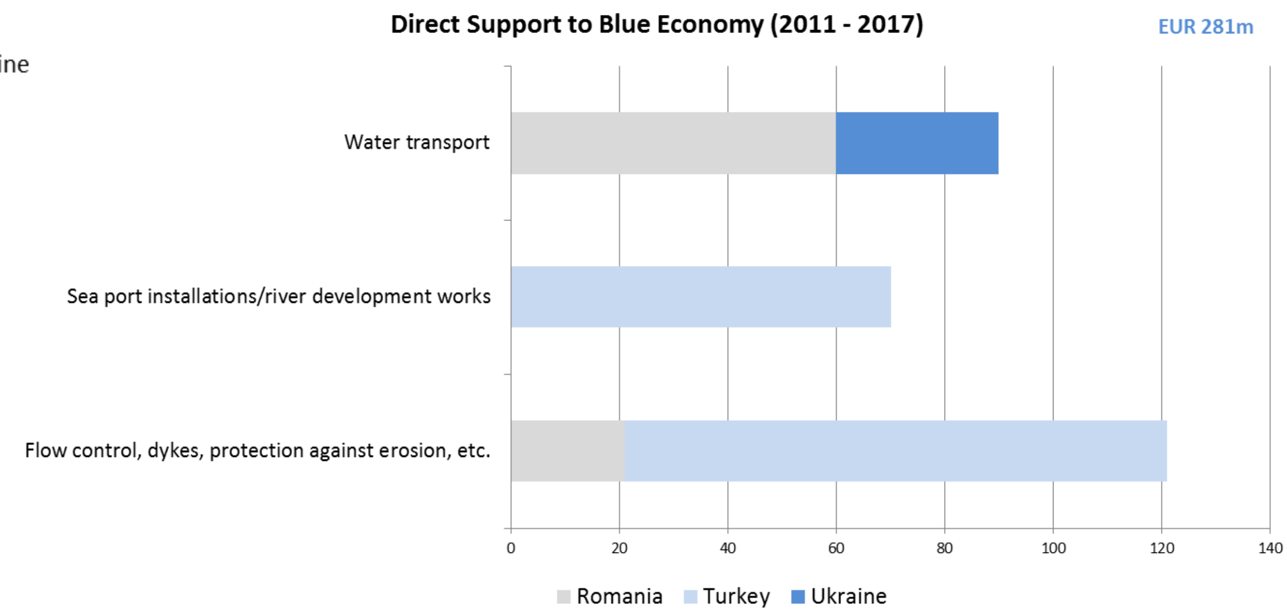


Black Sea Direct Maritime Lending



EUR 281m

- Direct investment loans
- 5 operations in the period
- Figures do not include support provided to Greece



Maritime Signed Projects I

Istanbul Urban Transport I

Project: EUR 100 million

EIB loan: EUR 50 million

Description: Extension of the Mass Transport System of Istanbul Metropolitan Municipality through the expansion of the city's fleet of ferry boats

Type: Shipping

Signed: 2006

Location: Istanbul, Turkey

Petlim Port

Project: USD 268 million

EIB loan: USD 130/80 million

Description: The construction of a container port with 1.3 million TEU capacity in the Aliağa district of the Izmir province on the Aegean coast of Turkey

Type: Ports

Signed: 2016

Location: İzmir, Turkey

Maritime Signed Projects II

Nibulon (Cereal Production and Transportation)

Project: USD 148 million

EIB loan: USD 74 million

Description: Financing of agriculture storage and logistics investment program of the Nibulon Group in Ukraine.

Type: Inland Waterway

Signed: 2006

Location: Istanbul, Turkey

Sulina Canal Bank Protection

Project: EUR 76 million

EIB loan: EUR 38 million

Description: Improvement of navigation conditions on the Danube Delta to protect the environment and sustainable communities

Type: Inland Waterway

Signed: 2002

Location: Sulina, Rumania

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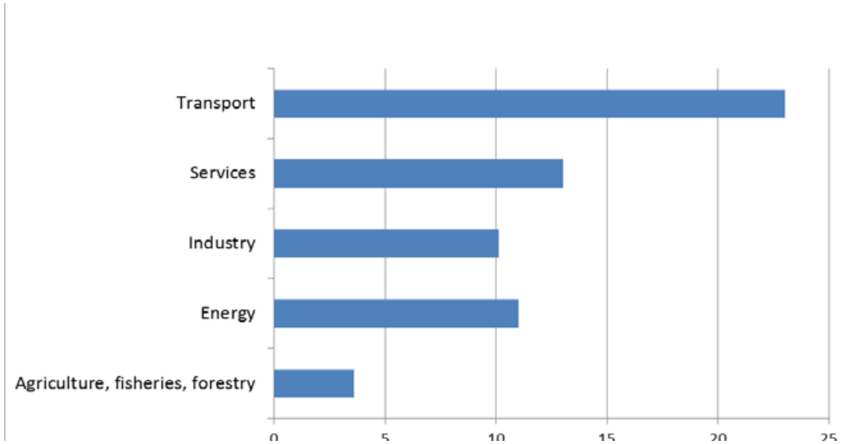
EIB at a Glance

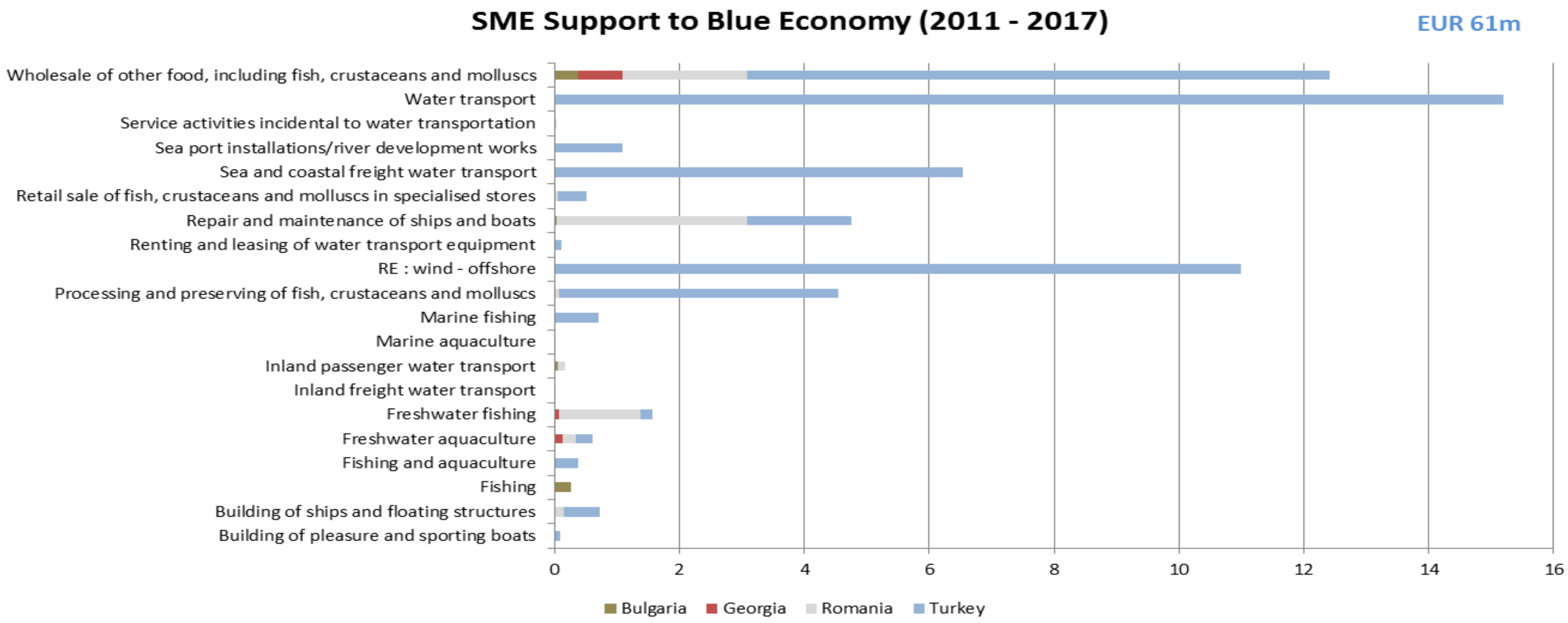
Maritime Transport Projects

3 SME Support

SME Support to Blue Economy



- Indirect loans via financial intermediaries
- Figures do not include support provided to Greece



Coastal Tourism in Blue Economy

- Represents in general an important component of the Blue Economy
- 2011-2016: almost EUR 866 million through intermediated loans
- For investments in hotels and other accommodations
- Mostly in Turkey
- Also in Bulgaria, Georgia and Romania

Sustainable Tourism & EE Global Loan

Project:	EUR 400 million
EIB loan:	EUR 154 million
Description:	Renovation of tourism facilities and energy efficiency as well as other investments aimed at rationalisation of use of natural resources and mitigating the adverse environmental effects of tourism
Type:	Coastal Tourism
Signed:	2013
Location:	Turkey

Note: Need to identify what part was financing coastal tourism

Thank you for your attention

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